

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **October 31, 2017**

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-12459

**Biosynergy, Inc.**

(Exact name of registrant as specified in its charter)

Illinois

(State or other jurisdiction of incorporation or organization)

36-2880990

(IRS Employer Identification No.)

1940 East Devon Avenue, Elk Grove Village, Illinois 60007

(Address of principal executive offices)

847-956-0471

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

State the number of shares outstanding of each of the issuer's classes of common equity, as of October 31, 2017: 14,935,511

BIOSYNERGY, INC.

PART 1 - FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Balance Sheets

ASSETS		
	October 31, 2017 Unaudited	April 30, 2017 Audited
<b>Current Assets</b>		
Cash	\$ 1,106,992	\$ 1,040,582
Trade accounts receivable (net of allowance for doubtful accounts of \$500 at October 31, 2017 and April 30, 2017)	234,585	267,545
Inventories	161,480	186,312
Prepaid expenses	<u>27,398</u>	<u>32,165</u>
Total Current Assets	<u>1,530,455</u>	<u>1,526,604</u>
<b>Equipment and leasehold improvements</b>		
Equipment	201,764	201,764
Leasehold improvements	<u>23,447</u>	<u>23,447</u>
	225,211	225,211
Less accumulated depreciation and amortization	<u>(210,393)</u>	<u>(205,326)</u>
Total Equipment and Leasehold Improvements Net	<u>14,818</u>	<u>19,885</u>
<b>Other Assets</b>		
Patents less accumulated amortization	66,029	70,372
Patents pending	69,420	69,420
Deposits	<u>5,937</u>	<u>5,937</u>
Total Other Assets	<u>141,386</u>	<u>145,729</u>
	<u>\$ 1,686,659</u>	<u>\$ 1,692,218</u>

The accompanying notes are an integral part of the financial statements.

BIOSYNERGY, INC.

PART 1 - FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Balance Sheets

<u>Liabilities and Shareholders' Equity</u>		
	October 31, 2017 Unaudited	April 30, 2017 Audited
Current Liabilities		
Accounts payable	\$ 6,292	\$ 3,842
Accrued compensation and payroll taxes	4,844	42,472
Other accrued liabilities	1,287	3,589
Accrued vacation	<u>30,415</u>	<u>21,795</u>
Total Current Liabilities	<u>42,838</u>	<u>71,698</u>
Deferred Income Taxes	<u>34,800</u>	<u>34,800</u>
Shareholders' Equity		
Common stock, no par value: 20,000,000 authorized shares issued: 14,935,511 shares at October 31, 2017 and April 30, 2017	660,988	660,988
Receivable from affiliate	(19,699)	(19,699)
Retained earnings	<u>967,732</u>	<u>944,431</u>
Total Shareholders' Equity	<u>1,609,021</u>	<u>1,585,720</u>
	<u>\$ 1,686,659</u>	<u>\$ 1,692,218</u>

The accompanying notes are an integral part of the financial statements.

BIOSYNERGY, INC.

PART 1 - FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Statements of Income  
(unaudited)

	Three Months Ended		Six Months Ended	
	October 31		October 31	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Net sales	\$ 320,515	\$ 350,346	\$ 623,419	\$ 640,393
Cost of sales	<u>88,976</u>	<u>95,947</u>	<u>187,212</u>	<u>187,177</u>
Gross profit	<u>231,539</u>	<u>254,399</u>	<u>436,207</u>	<u>453,216</u>
Operating expenses				
Marketing	47,961	45,858	93,535	93,579
General and administrative	94,653	86,472	224,096	213,474
Research and development	<u>49,898</u>	<u>37,694</u>	<u>90,565</u>	<u>79,891</u>
Total Operating Expenses	<u>192,512</u>	<u>170,024</u>	<u>408,196</u>	<u>386,944</u>
Income from operations	<u>39,027</u>	<u>84,375</u>	<u>28,011</u>	<u>66,272</u>
Other income				
Interest income	107	107	215	214
Other income	<u>480</u>	<u>480</u>	<u>960</u>	<u>960</u>
Total Other Income	<u>587</u>	<u>587</u>	<u>1,175</u>	<u>1,174</u>
Net income before income taxes	39,614	84,962	29,186	67,446
Provision for income taxes	<u>9,153</u>	<u>26,463</u>	<u>5,885</u>	<u>20,989</u>
Net income	<u>\$ 30,461</u>	<u>\$ 58,499</u>	<u>\$ 23,301</u>	<u>\$ 46,457</u>
Net income per common share - basic and diluted	<u>\$ 0.002</u>	<u>\$ 0.004</u>	<u>\$ 0.002</u>	<u>\$ 0.003</u>
Weighted-Average Shares of Common Stock Outstanding - Basic and Diluted	<u>14,935,511</u>	<u>14,935,511</u>	<u>14,935,511</u>	<u>14,935,511</u>

The accompanying notes are an integral part of the financial statements.

BIOSYNERGY, INC.  
STATEMENT OF SHAREHOLDERS' EQUITY  
SIX MONTHS ENDED OCTOBER 31, 2017  
(Unaudited)

	<u>Common Stock</u>				
	<u>Shares</u>	<u>Amounts</u>	<u>Receivable from Affiliate</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance, May 1, 2017	14,935,511	\$ 660,988	\$ (19,699)	\$ 944,431	\$ 1,585,720
Net income	-	-	-	23,301	23,301
Balance, October 31, 2017	<u>14,935,511</u>	<u>\$ 660,988</u>	<u>\$ (19,699)</u>	<u>\$ 967,732</u>	<u>\$ 1,609,021</u>

The accompanying notes are an integral part of the financial statements.

BIOSYNERGY, INC.

STATEMENTS OF CASH FLOWS  
(unaudited)

	<u>Six Months Ended October 31</u>	
	<u>2017</u>	<u>2016</u>
<b>Cash flows from operating activities</b>		
Net income	\$ 23,301	\$ 46,457
Adjustments to reconcile net income to cash provided by operating activities		
Depreciation and amortization	9,410	8,346
Changes in assets and liabilities		
Accounts receivable	32,960	5,152
Inventories	24,832	(51,098)
Prepaid expenses and other	4,767	8,527
Accounts payable and accrued expenses	<u>(28,860)</u>	<u>(4,333)</u>
Total adjustments	<u>43,109</u>	<u>(33,406)</u>
Net cash provided by operating activities	<u>66,410</u>	<u>13,051</u>
<b>Cash flows from investing activities</b>		
Patents and patents pending	-	(8,632)
Purchase of equipment	<u>-</u>	<u>(3,312)</u>
Net cash used in investing activities	<u>-</u>	<u>(11,944)</u>
Increase in cash and cash equivalents	<u>66,410</u>	<u>1,107</u>
Cash beginning period	<u>1,040,582</u>	<u>1,091,649</u>
Cash ending period	<u>\$ 1,106,992</u>	<u>\$ 1,092,756</u>
<b>Supplemental cash flow information</b>		
Interest paid	<u>\$ -</u>	<u>\$ -</u>
Income taxes paid	<u>\$ 11,000</u>	<u>\$ 19,100</u>

The accompanying notes are an integral part of the financial statements.

BIOSYNERGY, INC.

NOTES TO FINANCIAL STATEMENTS

Six Months Ended October 31, 2017 and 2016

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**Note 1 - Company Organization and Description**

In the opinion of management, the accompanying unaudited condensed financial statements contain all adjustments, consisting of normal recurring adjustments which are necessary for a fair presentation of the financial position and results of operations for the periods presented. The unaudited condensed financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all the information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. These condensed financial statements should be read in conjunction with the audited financial statements and notes included in the Company's April 30, 2017 Annual Report on Form 10-K. The results of operations for the six months ended October 31, 2017 are not necessarily indicative of the operating results for the full year.

Biosynergy, Inc. (the Company) was incorporated under the laws of the State of Illinois on February 9, 1976. It is primarily engaged in the development and marketing of medical, consumer and industrial thermometric and thermographic products that utilize cholesteric liquid crystals. The Company's primary product, the HemoTemp II Blood Monitoring Device, accounted for approximately 92.5% of the sales during the quarter ending October 31, 2017 and 91.8% during the six month period ending October 31, 2017. The products are sold to hospitals, clinical end-users, laboratories and product dealers located throughout the United States.

**Note 2 - Summary of Significant Accounting Policies**

Cash

The Company maintains all of its cash in various bank deposit accounts, which at times may exceed federally insured limits. No losses have been experienced on such accounts.

Receivables

Receivables are carried at original invoice less estimates made for doubtful receivables. Management determines the allowances for doubtful accounts by reviewing and identifying troubled accounts on a periodic basis and by using historical experience applied to an aging of accounts. A receivable is considered to be past due if any portion of the receivable balance is outstanding beyond the stipulated due date. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received.

Inventories

Inventories are valued at the lower of cost or market using the FIFO (first-in, first-out) method.

BIOSYNERGY, INC.

NOTES TO FINANCIAL STATEMENTS

Six Months Ended October 31, 2017 and 2016

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Depreciation and Amortization

Equipment and leasehold improvements are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets. Repairs and maintenance are charged to expense as incurred; renewals and betterments which significantly extend the useful lives of existing equipment are capitalized. Significant leasehold improvements are capitalized and amortized over the term of the lease; equipment is depreciated over three to ten years. Depreciation expense was \$5,067 and \$4,004 for the six month period ending October 31, 2017 and 2016, respectively.

Prepaid Expenses

Certain expenses, primarily insurance and income taxes, have been prepaid and will be used within one year.

Revenue Recognition

The Company recognizes net sales revenue upon the shipment of product to customers.

Research and Development and Patents

Research and development expenditures are charged to operations as incurred. The costs of obtaining patents, primarily legal fees, are capitalized and once obtained, amortized over the life of the respective patent on the straight-line method.

Patent amortization expense for the six months ended October 31, 2017 and 2016 was \$4,343, respectively. Patents relate to products that have been developed by the Company. Patents pending relate to products under development.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



BIOSYNERGY, INC.

NOTES TO FINANCIAL STATEMENTS

Six Months Ended October 31, 2017 and 2016

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Income Per Common Share

Income per common share is computed by dividing net income by the weighted-average number of common shares outstanding during the period. When dilutive, stock options are included as share equivalents using the treasury stock method in the calculation of diluted earnings per share. The Company has no outstanding options or other rights to acquire its unissued common shares.

Comprehensive Income

Components of comprehensive income include amounts that are included in the comprehensive income but are excluded from net income. During the quarter endings and six month periods ending October 31, 2017 and 2016, there were no differences between the Company's net income and comprehensive income.

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due and deferred taxes related primarily to differences in the methods of accounting for patents, inventories, certain accrued expenses and bad debt expenses for financial and income tax reporting purposes. The deferred income taxes represent the future tax consequences of those differences, which will be taxable in the future. The Company implemented ASU 2015-17 during the quarter ended October 31, 2017 on a retrospective basis, and have classified their net deferred tax liabilities as non-current.

The Company files tax returns in the U.S. federal jurisdiction and with the state of Illinois. Various tax years remain open to examinations, generally for three years after filed, although there are currently no ongoing tax examinations. Management's policy is to recognize interest and penalties related to uncertain tax positions in income tax expense.

The provision for income taxes consists of the following components for the six months ended October 31:

	<u>2017</u>	<u>2016</u>
Current		
Federal	\$4,431	\$15,762
State	<u>1,454</u>	<u>5,227</u>
Provision for Income Taxes	<u>\$5,885</u>	<u>\$20,989</u>

BIOSYNERGY, INC.

NOTES TO FINANCIAL STATEMENTS

Six Months Ended October 31, 2017 and 2016

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The differences between the U.S. federal statutory tax rate and the Company's effective tax rate are as follows:

	<u>Period ended October 31,</u>	
	<u>2017</u>	<u>2016</u>
U.S. federal statutory tax rate	34.0%	34.0%
State income tax expense, net of Federal tax benefit	5.0	5.0
Effect of graduated federal tax rates	<u>(7.64)</u>	<u>(7.9)</u>
Effective Tax Rate	<u>31.36%</u>	<u>31.1%</u>

Recent Accounting Pronouncements

The FASB issues ASUs to amend the authoritative literature in Accounting Standards Certification (ASC). Except for the ASUs listed below, there have been a number of ASUs to date that amend the original text of ASCs. Those ASUs issued to date either (i) provide supplemental guidance, (ii) are technical corrections, (iii) are not applicable to the Company or (iv) are not expected to have a significant impact on the Company.

On February 25, 2016, the FASB issued Topic 842, its highly-anticipated leasing standard for both lessees and lessors. Under its core principle, a lessee will recognize lease assets and liabilities on the balance sheet for all arrangements with terms longer than 12 months. Lessor accounting remains largely consistent with existing U.S. GAAP. The amendments are effective for public companies for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. At inception, a lessee must classify all leases as either finance or operating. The Company intends to adopt Topic 842 upon extension of the current lease for its facilities in Elk Grove Village or upon entering into a new lease agreement for alternative facilities on or about May 1, 2018. The Company is investigating the effect of adoption of Topic 842 on its results of operations and financial condition. However, it is not anticipated that adoption of Topic 842 will have a material impact on the results of operations or financial condition of the Company.

In May 2014, the Financial Accounting Standard Board (FASB) issued ASU 2014-09, Revenue from Contract with Customers (Topic 606) ("ASU 2014-09"). ASU 2014-09 and subsequent amendments supersede the revenue recognition requirements in ASC Topic 605, Revenue Recognition, and most industry-specific guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard is effective for annual periods beginning after December 15, 2017, and interim periods therein, using either of the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09

BIOSYNERGY, INC.

NOTES TO FINANCIAL STATEMENTS

Six Months Ended October 31, 2017 and 2016

recognized at the date of adoption (which includes additional footnote disclosures). We are currently evaluating the impact of our pending adoption of ASU 2014-09 on our financial statements and have not yet determined the method by which we will adopt the standards as of May 1, 2018.

**Note 3 – Inventories**

Components of inventories are as follows:

	October 31, 2017	April 30, 2017
	<u>          </u>	<u>          </u>
Raw materials	\$ 111,964	\$142,713
Work-in-process	25,375	16,752
Finished goods	<u>24,141</u>	<u>26,847</u>
	<u>\$161,480</u>	<u>\$186,312</u>

**Note 4 – Common Stock**

The Company's common stock is traded in the over-the-counter market. However, there is no established public trading market due to limited and sporadic trades. The Company's common stock is not listed on a recognized market or stock exchange.

**Note 5 - Related Party Transactions**

The Company and its affiliates are related through common stock ownership as follows as of October 31, 2017:

	Stock of Affiliates		
	Biosynergy, Inc.	F.K. Suzuki International, Inc.	Medlab, Inc.
	<u>          </u>	<u>          </u>	<u>          </u>
F.K. Suzuki International, Inc	30.0%	- %	100.0%
Fred K. Suzuki, Officer	4.1	30.0	-
Lauane C. Addis, Officer	-	-	-
Jeanne S. Addis, Trustee	-	28.1	-
Mary K. Friske, Officer	.3	.7	-
Laurence C. Mead, Officer	.4	10.0	-
Beverly K. Suzuki	2.7	-	-

BIOSYNERGY, INC.

NOTES TO FINANCIAL STATEMENTS

Six Months Ended October 31, 2017 and 2016

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As of October 31, 2017, \$19,699 was due from F. K. Suzuki International, Inc. These balances result from an allocation of common expenses charged to FKSI prior to April 30, 2006 offset by advances received from time to time. No interest income is received or accrued by the Company. The financial condition of FKSI is such that it will unlikely be able to repay the Company during the next year without liquidating a portion of its assets, including a portion of its ownership in the Company. As a result, the receivable balance has been reclassified as a contra equity account since April 30, 2006.

A board member provided a variety of legal services to the Company in his capacity as a partner in a law firm. Fees for such legal services were approximately \$19,421 and \$13,765 for the six months ended October 31, 2017 and 2016, respectively.

**Note 6 – Lease Commitments**

In January 2015, the Company entered into a three-year lease agreement for its current facilities, which expires on April 30, 2018. The base rent under the lease escalates over the life of the lease. However, rent expense is recorded on a straight-line basis as required by accounting principles generally accepted in the United States of America. As of October 31, 2017, the Company's approximate total future minimum lease payments are as follows:

Year Ending April 30:	
2018	44,637

Also included in the lease agreement are escalation clauses for the lessor's increases in property taxes and other operating expenses.

**Note 7 – Customer Concentrations**

Shipments to one customer amounted to 29.58% of sales during the first six months of Fiscal 2018 compared to 28.36% during the comparative Fiscal 2017 period. As of October 31, 2017, there were outstanding accounts receivable from this customer of \$66,320 compared to \$68,616 at October 31, 2016. Shipments to another customer amounted to 35.53% of sales during the first six months of Fiscal 2018 and 34.85% of sales during the first six months of Fiscal 2017. As of October 31, 2017, there were outstanding accounts receivable from this customer of \$130,456 compared to \$71,141 at October 31, 2016.

The Company had export sales of \$24,960 during the first six months of Fiscal 2018, and export sales of \$16,310 during the Quarter ending October 31, 2017. The Company also believes that some of its medical devices were sold to distributors within the United States who resold the devices in foreign markets. However, the Company does not have any information regarding such sales and such sales are not considered to be material.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### Net Sales/Revenues

For the three month period ending October 31, 2017 ("2nd Quarter"), the net sales decreased 8.50%, or \$29,831, and decreased 2.65%, or \$16,974, during the six month period ending October 31, 2017, as compared to net sales for the comparative periods ending in 2016. This decrease in sales is primarily the result of a decrease in the sales of HemoTemp II and HemoTemp II Activators. As of October 31, 2017, the Company had no back orders.

In addition to the above, the Company had \$587 and \$1,175 of other miscellaneous revenues primarily from interest income and leasing a portion of its storage space to a third party during the three and the six month periods ending October 31, 2017, respectively.

### Costs and Expenses

#### General

The operating expenses of the Company during the 2nd Quarter increased overall by 13.23%, or 22,488, and increased by 5.49%, or \$21,252, for the six month period ending October 31, 2017, as compared to the same periods ending in 2016. The increase during the 2<sup>nd</sup> Quarter and for the six month period ending October 31, 2017 was due to chemical waste disposal fees, increased legal fees and increased insurance costs.

#### Cost of Sales

The overall cost of sales during the 2nd Quarter decreased by \$6,971 and increased by \$35 during the six month period ending October 31, 2017 as compared to the same periods ending in 2016. The decrease for the 2<sup>nd</sup> Quarter ending was a result of lower cost of raw materials used due to lower sales. For the six months ended October 31, 2017, the increase was a result of higher manufacturing labor cost offset by lower cost of raw materials used due to lower sales. As a percentage of sales, the cost of sales were 27.76% during the 2nd Quarter and 27.39% for the comparative quarter ending in 2016; and 30.00% during the six month period ending October 31, 2017 compared to 29.22% in 2016. It is not anticipated that the cost of sales as a percentage of sales will materially change in the near future.

#### Research and Development Expenses

Research and Development costs increased \$12,204, or 32.38%, during the 2nd Quarter as compared to the same quarter in 2016. These costs increased by \$10,674, or 13.36%, during the six month period ending October 31, 2017 as compared to the same period in 2016. This increase was primarily due to the cost of chemical waste disposal.

#### Marketing Expenses

Marketing expenses for the 2nd Quarter increased by \$2,103, or 4.59%, as compared to the quarter ending October 31, 2016 and decreased by \$44, during the six month period ending October 31, 2017 compared to the six-month period ending October 31, 2016. The change in marketing expenses for the six-month period ending October 31, 2017 compared to the six-month period ending October 31, 2016 was not material or related to any one expense item.

### General and Administrative Expenses

General and administrative costs increased by \$8,181, or 9.46%, in the 2nd Quarter, and increased by \$10,622, or 4.97%, during the six month period ending October 31, 2017, as compared to the same periods in 2016. This overall increase for the six months ending October 31, 2017 was due primarily to insurance premiums and higher legal fees. Except for unforeseen items and ordinary cost increases, it is unlikely general and administrative expenses will materially change during the remainder of Fiscal 2018.

### Net Income

The Company realized a net income of \$30,461 during the 2nd Quarter as compared to a net income of \$58,499 for the comparative quarter in the prior year. The Company also realized a net income of \$23,301 for the six month period ending October 31, 2017 as compared to a net income of \$46,457 during the same period in 2016. The decrease in net income is a result of a decrease in net sales and an increase in legal fees, insurance premiums and chemical license disposal fees.

### Assets/Liabilities

#### General

Since April 30, 2017, the Company's assets have decreased by \$5,559 and liabilities have decreased by \$28,860. Although cash has increased, there was a decrease in accounts receivables, inventories, and prepaid expenses. The decrease in liabilities is primarily due to a decrease in accrued compensation and payroll taxes.

### Related Party Transactions

The Company was owed \$19,699 by F.K. Suzuki International, Inc. ("FKSI"), an affiliate, at October 31, 2017 and April 30, 2017. This account primarily represents common expenses which were previously charged by the Company to FKSI for reimbursement. No interest is received or accrued by the Company. Collectability of the amounts due from FKSI cannot be assured without the liquidation of all or a portion of its assets, including a portion of its common stock of the Company. As a result, the amount owed by FKSI to the Company is classified as a reduction of FKSI's capital in the Company.

A board member provides a variety of legal services to the Company in his capacity as a partner in a law firm. Fees for such legal services were approximately \$19,421 and \$13,765 for the six months ended October 31, 2017 and 2016, respectively.

### Current Assets/Liabilities Ratio

The ratio of current assets to current liabilities, 35.73% to 1, has increased compared to 21.29 to 1 at April 30, 2017. In order to maintain or improve the Company's asset/liabilities ratio, the Company's operations must remain profitable.

### Liquidity and Capital Resources

During the six month period ending October 31, 2017, the Company experienced an increase in working capital of \$32,711. This is primarily due to the Company's decrease in liabilities, primarily to a decrease

in accrued compensation and payroll taxes during the second quarter related to timing of employee compensation and payroll taxes sustained during the six month period ending October 31, 2017.

The Company has attempted to conserve working capital whenever possible. To this end, the Company attempts to keep inventory at minimum levels. The Company believes that it will be able to maintain adequate inventory to supply its customers on a timely basis by careful planning and forecasting demand for its products. However, the Company is nevertheless required to carry a minimum amount of inventory to meet the delivery requirements of customers and thus, inventory represents a substantial portion of the Company's investment in current assets.

The Company presently grants payment terms to customers and dealers. Although the Company experiences varying collection periods of its account receivable, the Company believes that uncollectable accounts receivable will not have a significant effect on future liquidity.

The cash provided by operating activities was \$66,410 during the six month period ending October 31, 2017. Except for its operating working capital, limited equipment purchases and patent expenses, management is not aware of any other material capital requirements or material contingencies for which it must provide. There were no cash flows from financing or investing activities during the six month period ending October 31, 2017.

As of October 31, 2017, the Company had \$1,530,455 of current assets available. Of this amount, \$27,398 was prepaid expenses, \$161,480 was inventory, \$234,585 was net trade receivables and \$1,106,992 was cash. The Company's available cash and cash flow are considered adequate to fund the short-term capital needs of the Company. The Company does not have a working line of credit, and does not anticipate obtaining a working line of credit in the near future. Thus there is a risk additional financing may be necessary to fund long-term capital needs of the Company, although there is no such currently known long-term capital needs other than operations.

Effects of Inflation. With the exception of raw material and labor costs increasing with inflation, inflation has not had a material effect on the Company's revenues and income from continuing operations in the past three years. Inflation is not expected to have a material effect in the foreseeable future.

Critical Accounting Policies and Estimates. On December 12, 2001, the SEC issued FR-60 "Cautionary Advice Regarding Disclosure About Critical Accounting Policies." FR-60 is an intermediate step to alert companies to the need for greater investor awareness of the sensitivity of financial statements to the methods, assumptions, and estimates underlying their preparation, including the judgments and uncertainties affecting the application of those policies and the likelihood that materially different amounts would be reported under different conditions or using different assumptions.

The Company's significant accounting policies are disclosed in Note 2 to the Financial Statements for the 2nd Quarter. See "Financial Statements." Except as noted below, the impact on the Company's financial position or results of operation would not have been materially different had the Company reported under different conditions or used different assumptions. The policies which may have materially affected the financial position and results of operations of the Company if such information had been reported under different circumstances or assumptions are: none.

Use of Estimates. Preparation of financial statements and conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the Financial Statements and the reported amounts of revenues and

expenses during the reporting period. The financial condition of the Company and results of operations may differ from the estimates and assumptions made by management in preparation of the Financial Statements accompanying this report.

Allowance for Bad Debts. The Company periodically performs credit evaluations of its customers and generally does not require collateral to support amounts due from the sale of its products. The Company maintains an allowance for doubtful accounts based on its best estimate of accounts receivable.

### Forward-Looking Statements

This report may contain statements which, to the extent they are not recitations of historical fact, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"). Such forward-looking statements involve risks and uncertainties. Actual results may differ materially from such forward-looking statements for reasons including, but not limited to, changes to and developments in the legislative and regulatory environments effecting the Company's business, the impact of competitive products and services, changes in the medical and laboratory industries caused by various factors, risks inherent in marketing new products, as well as other factors as set forth in this report. Thus, such forward-looking statements should not be relied upon to indicate the actual results which might be obtained by the Company. No representation or warranty of any kind is given with respect to the accuracy of such forward-looking information. The forward-looking information has been prepared by the management of the Company and has not been reviewed or compiled by independent public accountants.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates and commodity prices. The Company's primary exposure to market risk is interest rate risk associated with its short term money market investments. The Company does not have any financial instruments held for trading or other speculative purposes and does not invest in derivative financial instruments, interest rate swaps or other investments that alter interest rate exposure. The Company does not have any credit facilities with variable interest rates. The Company's operations are not exposed to financial risk that will have a material impact on its financial position and results of operation.

### Item 4. Controls and Procedures

#### Disclosure Controls and Procedures

The Company has established and maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) which are controls and other procedures of the Company that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Accounting Officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. The Company's Chief Executive Officer and Chief Accounting Officer have evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this report.



Based upon that evaluation, the Company's Chief Executive Officer and its Chief Accounting Officer have concluded that the Company's disclosure controls and procedures are effective.

There have been no changes in the Company's internal control over financial reporting during the Company's Fiscal Quarter ending October 31, 2017 that have materially affected or are likely to materially affect the Company's internal control over financial reporting.

## **PART II – OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

As of the end of the Company's Fiscal Quarter ending October 31, 2017, there are no material pending legal proceedings to which the Company or any of its subsidiaries is a party to of which any of their property is the subject.

### **Item 1A. Risk Factors.**

In addition to the other information set forth in this report on Form 10-Q, you should also consider the factors, risks and uncertainties which could materially affect the Company's business, financial condition or future results as discussed in Part I, Item 1A – "Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended April 30, 2017. There were no significant changes to the risk factors identified on the Form 10-K for the fiscal year ended April 30, 2017 or during the second quarter of Fiscal 2018.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

During the past three years, the Company has not sold securities which were not registered under the Securities Act.

### **Item 3. Defaults Upon Senior Securities.**

The disclosures required by this Item are not applicable to the Company.

### **Item 4. Mine Safety Disclosures.**

The disclosures required by this Item are not applicable to the Company.

### **Item 5. Other Information.**

(a) The Company is not required to disclose any information in this Form 10-Q otherwise required to be disclosed in a report on Form 8-K during the period covered by this Form 10-Q.

(b) During the Fiscal Quarter ending October 31, 2017, there have been no material changes to the procedures by which the security holders may recommend nominees to the Company's board of directors, where such changes were implemented after the Company last provided disclosure in response to the requirements of Regulation S-K.

### **Item 6. Exhibits.**

The following exhibits are filed as a part of this report:

- (2) Plan of Acquisition, reorganization, arrangement, liquidation or succession - none
- (3) Articles of Incorporation and By-laws<sup>(i)</sup>
- (4) Instruments defining rights of security holders, including indentures - none.

- (10) Material Contracts – none.
- (11) Statement regarding computation of per share earnings- none.
- (15) Letter regarding unaudited interim financial information - none.
- (18) Letter regarding change in accounting principles - none.
- (19) Reports furnished to security holders - none.
- (22) Published report regarding matters submitted to vote of security holders - none.
- (23) Consents of experts and counsel - none.
- (24) Power of Attorney - none.
- (31.1) Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934. Filed herewith.
- (31.2) Certification of the Chief Accounting Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934. Filed herewith.
- (32.1) Certification of the Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Sect. 1350. Filed herewith.
- (32.2) Certification of the Chief Accounting Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Sect. 1350. Filed herewith.

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- (i) Incorporated by reference to a Registration Statement filed on Form S-18 with the Securities and Exchange Commission, 1933 Act Registration Number 2-38015C, under the Securities Act of 1933, as amended, and Incorporated by reference, with regard to Amended and Restated By-Laws, to the Company's Current Statement on Form 8-K dated as of July 2, 2009 filed with the Securities and Exchange Commission.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Biosynergy, Inc.

Date December 15, 2017

/s/ Fred K. Suzuki

Fred K. Suzuki

Chief Executive Officer, Chairman of the Board, and President

Date December 15, 2017

/s/ Laurence C. Mead

Laurence C. Mead

Chief Operating Officer, Chief Financial Officer, Chief  
Accounting Officer and Treasurer

## EXHIBIT 31.1

### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Fred K. Suzuki, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Biosynergy, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: December 15, 2017

/s/ Fred K. Suzuki

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Fred K. Suzuki  
Chairman of the Board, Chief Executive  
Officer, and President

## EXHIBIT 31.2

### CERTIFICATION OF CHIEF ACCOUNTING OFFICER

I, Laurence C. Mead, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Biosynergy, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: December 15, 2017

/s/ Laurence C. Mead

Laurence C. Mead

Vice President/Manufacturing and  
Development, Chief Financial Officer and  
Chief Accounting Officer



**EXHIBIT 32.1**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Report of Biosynergy, Inc. (the "Company") on Form 10-Q for the quarter ending October 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly represents, in all material respects, the financial conditions and results of operations of the Company as of October 31, 2017, and for the period then ended.

Biosynergy, Inc.

/s/ Fred K. Suzuki

Fred K. Suzuki  
Chairman of the Board, Chief Executive  
Officer and President

Dated: December 15, 2017

**EXHIBIT 32.2**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Report of Biosynergy, Inc. (the "Company") on Form 10-Q for the quarter ending October 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly represents, in all material respects, the financial conditions and results of operations of the Company as of October 31, 2017, and for the period then ended.

Biosynergy, Inc.

/s/ Laurence C. Mead

Laurence C. Mead  
Chief Operating Officer, Chief Financial Officer,  
Chief Accounting Officer and Treasurer

Dated: December 15, 2017